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|--|---|------------------|------------|-----------------------------|
| <b>Glenn Krell</b><br><i>Director, Research Compliance and Proposal Development, IIT</i>   | <b>Search of Solicitations and Grant Writing</b><br><i>please email Stacy Harris [sharris9@iit.edu] by January 19 if you will attend this lunch session</i>     | January 21, 2011 | <b>403</b> | 12:30 - 2:30 pm             |
| <b>Domenica Pappas</b><br><i>Director, Sponsored Research and Programs IIT</i>   | <b>Budget Development and IIT Financial Policies</b><br><i>please email Stacy Harris [sharris9@iit.edu] by January 19 if you will attend this lunch session</i> | January 28, 2011 | <b>403</b> | 12:30 - 2:30 pm             |
| <b>Falke Bruinsma</b><br><i>Chief Architect WebSphere Front Office &amp; Low Latency Messaging, IBM Software Group</i>           | <b>Software for Financial Markets</b>   | March 11, 2011   | <b>490</b> | 10 - noon                   |
| <b>Frederik Beuk, Alan J. Malter, Albert L. Page</b><br><i>College of Business, University of Illinois at Chicago</i>            | <b>The Effect of Salesperson Concern For Reputation on the Launch Effort for New Products</b>   | March 25, 2011   | <b>490</b> | 10 - noon                   |
| <b>Navid Sabbaghi/Jiong Sun, IIT Stuart School of Business</b><br><br><b>Haizhi Wang</b><br><i>IIT Stuart School of Business</i> | <b>Green Product Design</b><br><br><b>Past alliance experience and acquirer returns</b>   | April 1, 2011    | <b>490</b> | 10 - 11 am<br><br>11 - noon |
| <b>Weslynn Ashton</b><br><i>IIT Stuart School of Business</i><br><br><b>Liad Wagman</b><br><i>IIT Stuart School of Business</i>  | <b>Strategies for Increasing Resilience of Island Industrial Ecosystems</b><br><br><div style="border: 1px solid black; height: 20px; width: 100%;"></div>      |                  |            |                             |